

## '79 Talks Helped Shape Treaty

By Joseph Fitchert PARIS - Western heads of gov
erment who decided in 1979 at summit meeting in Gulty at deploy Pershing-2 and cruise mis-
siles vigorously defend uhe pro-
posed treaty that will scrapo these weapons and similar Soviet mis-
siles
But they are divided But they are divided abo
wheher the policies that they set
motion rightened oearry a a decade ago hand hatic solidarity
The Guadeloupe summit mes ing was an informal twoday yath
ering of four teaders: Pidiove: Nainio


Prime Minister Jacques of confidence in the French on Thurstay: Page 6. general news U.S. health officials ${ }^{\text {ao }}$
nounced blood
testing in
30 major cities to measure the
spread of AlDS.
Page 3. ESeoul wanted it would end
nalks with North Kored if in
found proof it was involved in ound proof it was involved
downing a jetliner.
Page 6. BUSINESS/FINANCE Onders for U.S. manufac-
tured goods rose a stroug 1.1 Dow close DOWN 72.44

The dollar in New Yort: | DM | $\underset{5}{5}$ | Yen | FF |
| :--- | :--- | :--- | :--- | :--- |
| 1.665 | 1.8035 | 132.75 | 5.651 |




Dollar Was Not the Main Worry pean nations. In Coordinated European Cuts

## By Ferdinand Protzman and Warren Getler

 FRANKFURT MmenTriona Berndestrbank, West Germany' percent from 3 percent as part of a surprise round of coordinated interest-rate reductions by leading West EuroThe lower interest rates are intended to bolster the
battered U.S. dollar and hasten a meeting of the seven battered U.S. dollar and hasten a meeting of the seven
leading industrial nations, known as the Group of Seven, a which a new agreement to stabilize exchange rates could be worked out, senior Frankfurt banking sources said
Yet analysts agreed that political rather than economic
factors were the driving force behind the rate action. In Washingion, Treasury Secretary James A. Baker 3d said he was delighted by the cuts. He predicted btey would proEurope and help correc
world trade imbalances. world trade imblalances.


 Eaigned with the mark marty Thurrsday, the Deutcche The dollar rose. Page 17. Burt Wall Street was umin-
pressed, and tite Dow industri-
al average fel 72.44. Page 12

 "The key thing that remains now
whether there
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be an ment on everybodys spar to coo
tibuut to the sfabi ization of the
dollar, he said "That is the critical
At its regular biweekly meetin Ae Buodesbank's policy meseling

Japan Treads Lightly on Wall Street

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In Korea, Candidates Switching Sales Pitches to TV


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controlled petworks inve imes once free and the other four times
for a fee of about $\$ 55,000$ each. See KOREA, Page 6


For Chilean Actors, Drama in Opposition

By Shirley Christian SANTLACO Nor Tincus Sevice
years of militry rule maing of Chive chan 144 years of miniary rule mainy of Chile's hieater
groups have been islands of cricicism and
opposition.
 independence from the regime of GGeneral
 pathos and humor in a do.
theners around Santiago.
That uradition
That radition, some aclors and directors
say. is why 78 of theme reeanly received niten death threats. They werra acousecel of Monday was the deadline sel hy a goroup
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Cultural Accion Paciicarioo for the theaser
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Inseave lea the ccuory.
 despite the warning to keepp quie. have made
thee threass known publicly along with their
fears Aclors from threc continens came to Chile
in support of bie threatened heater people Hundreds of oithers sent messages of syppor,
As she deadine neared, the visiors and the threatened groun shared. the mankehifin slage
of a warehouse that had been converted inioa
 Aboul 2.000 supporters, some perched 00
rasters listened as several hundred others jossled ousside wih
police the building would hold no more.
The Pinochet goverrament has net com-
mented on the breals, and the thealer people
ponsibility Butidy accused the regime of re-

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Whigence groups. When a visition Spanish acior. German
 The gpovenumed.ent tried to hlock the plans
or the solidarity performance, which had for the solizdority perioromsnock whe pland had
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 See CFILL. Page 6
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counir rale, te te Bundebsank is mak ing allowance for the reviduction o
intertst rates that was alleady ur der way." a Bundesbanak statememen ing tendency is particuluarty lindicent Sourcess at the Bundeshank th Bank of France and dese other, con-
ral banks involved said the cuts Ahout ao hour before the England lowered is money marke point 10 g 375 percent in in what it
said was a reposce 0 uightening
nooetary cooditions brought grkes.
 Japanese might use them w. banks had cut their base lend
See FIRMS, Page $6 \quad$ See RATES, Page 17

## Sihanouk and Hun Sen Devise Peace Formula

Compled obs Ow S Souf from Oipauctes
FERE-EN-ARDENO IS,
France-P.ince Norodom Siha-


$\qquad$
 ernment "This is an important ba

 nouk, 65 , the former Cambodian coalition of hares guverilia grovps
fighing the government in Phoon

The prince said before the meet-
$\qquad$ Cambodia ramove its troops from the Thai border would continuen 1988 if the fight Viemam's urops unil is widh the goverument.
Mr.







## Russians Quietly Try to Recover Works of Art From Abroad



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## Quimper \％

Faience

$41 \begin{gathered}\text { or } \\ \text { orter }\end{gathered}$
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Are you entitled to a tax－free Volvo？ Many people working or living abroad find free Volvo a fast and trouble－free process． You will find all you need to know，including a brief on the extensive Volvo range．in the Volvo Tax－free Hand－ book Jus
coupon．


## Candidate Urges Strike

 To Depose Junta in Haiti



## The bage forcign bontowing

 Moscow over the last trw yeans$\$ 6$ billion from Westrn bank and
a total $\$ 15.5$ bilion
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own banks in the West and


## 17 Sentenced as Hanoi Blames U．S．in Invasion

## Anglican Article Criticizes Runcie As Weak on Issues


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He also said

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## Weak Dollar，Fall in Oil Prices

 Put Strains on Soviet Economy

## WORLD BRIEFS

## Cubans Sign Tentative Pact in Atlant：





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Draw Ends 19th Game in Chess Match
SEVIIE Spain（AP）－The resumed dig game of the world chas


Malaysia Tightening Press Laws




Manila Drops Australian＇s Expulsion


Navis＇＇Forgotten Victims＇to Be Paid





For the Record




TRAVEL UPDATE
U．K．，Spain Agree to Gibraltar Airport
DOONESBURX



## Herald.wame ribune

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## Free Speech for the PLO


#### Abstract

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## The Pakistan Dilemma





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## Other Comment

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| served the national interest to pass up this chance? Would it have hurt Iran? |  |
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| the worst can exact a bigh price and domand sacrifices. Are the Frencb of today ready for that - in more than words? |  |
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| Philppe Tesson, Le Quouidien de Pari |  |
| Either France had to wrile off the hossiagesas virual dead men (a politically jussifiable but morally difficult slancel) or decarre its will "to do somedhing" (wtich French gov |  |
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## NTERNATIONAL HERALD TRIBUNE

RATHARINE GRAHAM, WIIIAMS PALEY, ARTHUR OCFS SUITBERGER LER W. HUERNER, Pbbibide





OPINION
By Doug Macgegor








Cam Ranh: The Soviets' 'Non-Base' By Alvin H. Bernstein


Food Wars: In a Summit Season, the EC Talks Matter

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## Food: Asia's Green Revolutionaries Spread the Word


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A Dedication to Normalcy








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100, 75 AND 50 YEARS AGO 1887: President Carnot

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## 1912: Dollar Díplomacy





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Playing Where He Can，With Persistence

| － | By Richard Cohen |
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## LETTERS TO THE EDITOR

## On Rewarding Terrorists <br> Regarding＂Paris Remiting 8330 Mil－ Lon for Hasagags＂（Dec． 1 serond edition）： A rocest European Parliament resolu－ 




## Ourbig success story is our pocket diary： thin，flat and elegant．




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 educational backergound and demonstrate through pre vious experience their managerial abilities．They must prove their quagnataive Management Admission Test bytakause the program is bilingual candidates must be fluentin English and have a good working knowledge of French
The Scholarship is for the academic year be－
gimning September， 1988 or January． 1989 ． guming September， 1980 or January， 1989 ．candidates should apply toINSEAD soon The GMAT will be held January 23 and March 19，1988．The International
Herald Tribune Centernial Scholarship and INSEAD applications must reach INSEAD before March 1 ， 1988．and include an essay of not more THEROLEAND RESPONSIBLITY NECNOMC Procress
THEROLEANDEVOLUTIONOFBUSINESS TheIntemational Herald TribuneCentennial olar will be selected from scholarship candidates ad－ ted by INSEAD on June 25， 1988 ，by y pana muncications field and senior executives from the catationsal Herald Tribune and INSEAD．

UNEC

## ANNOUNCING

 The InternationalHerald TribuneCentennial Scholarship
for the INSEAD MBA Program

The Intemational Herald Tribume announcos the
International Herald Tribune C Cntennial Scholurship． to be awarded WOAD MBA Program mitted to the Neinauguration of this scholarshipempha－ sizes the International Herald Trbume＇s contmuning commitment to the praccice advance it and It seems appropriate，as this newspaper enters is Second Century，that welook to the future as well as to the past As one siongicant way or domg tac we
IHT will providea full tuition scholarship that will en－ IHT will provide a fuil vition schocarship that wing able ayoung persorininternational management to seck an MBA at INSEAD． In the 28 years since INSEAD（the European Instiute of Business Administraitin）was become one of Europe＇s leading graduate business schools Approxi－ mately 300 young people re INSEAD each year． nationalitie：graduaate INSEAD uses interactive learning methods，forming multicultural groups to examine and solve problemsin areas such as marketing mance，organizuon of iten－ chology and polincal aileamnot only an internationally sive works duaduate business degree，but also the op－ portunity to move quickly to biggror evels．particularly with the many firms that keep an eye on NSEAD．The Centennial Scholarshipcom－（努）
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ARMS: Reagan Vows to Press Human Rights at Summit





 one human rights, acts of represMoscow Res said] T Pos reporred from Moscov: mally rejected Morign Muristryy forAe terms of the ABM Treaty. Ased the Reagan administraion that it planned to starart a sporis ont maicaly undermining, arms relevision channel via satellitit $n$ nex
 ous repulation as a dissupter of channel will be available through
out Europe.

CHILE: For Santiago Actor, the Drama of Opposition


 The actors and directors said the its it armed affiliate, the Mantyul Ro-
 Io addition, six theater groups thought the theater poople had


WORLDWIDE ENTERTANMMET
THÉÂTRE DES CHAMPS-ÉLYSÉES

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DU 10 DÉCEMBRE AU 10 JANVIER

MARCEL MARCEAU Jean-Luc Gaimache - K Scott Malcolm - Bogdan Nowa LOC. THÉÂTRE . AGENCES ET PAR TĖLELPHONE 4720.36.37


KOREA:
Campaign on TV Some oppositiou candidates
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रorea are boin unrciable and un-
prinable without risk of prosecu. Many experts give Kim Youmg
Sam a slight edge. Others say Kim
 "I senss it's a dead hea.", a polit-
ical science professor said "In such a close race, any oew ingredient
like colevision can have an impact"
For Kim Dae Juug who lost to Park Chung Hec ing the last elec-
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Seoul Warns

In Inquiry of Airline Crash

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Norsh Korea had sabotaged the

## Mismanagement Hobbles SDI Effor On Communications, Agency Says




| By R Jeffrey Smith Wrathington Post Sertree | paramount strategic defense problem"in a reportin December 1985 | said that senior navy, air force ans SDI research manages pointed tI the Strategic Defense Intiative |
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FIRMS: Arms-Length Relationship for U.S. and Japanese Investment House










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(Coninned from Page 1)
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Jimmy




## TRAVEL

Wren Church Is Reopened




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Paut's Cathedral SL Stephen Walbrook was buil by Sir







- Choral Christmas in Enoland


 hurch Cathedral Choir sings its Christmas program at the




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zers. Notices hat say "Coodile swe Keep children and small animals swayy yrin mot item in reep posted in popular spols for visitors, most or hean the Kakadu National Part io
rea is so vast hat officials say notices cannot be put up
and verryinhere, oot to mene tion that many visiors sas souveniss This bas apparenly teling the signs as souvenist hes signs have gone on sale in souvenir shops

## 'Tis the Season, Sure Enough



I
TSS that time of the year again, when cities around the world lighl up their streets with stars, and stores display snow and reindeer, and television blares out commercialls for dolls and robots, and social organizations remind people that Chnistmas is a time for giving.
The holiday season is the joy of romantics and cynics alike, since what makes one group mistyeyed makes the other savage. Few cynics ever said it better than mathematiciansonowniter Tom Lehrer. Kill the turkeys, ducks and chickens / Mix the punch / Drag out the

Dickens / Even though the prospect sickens / Brother, here we go Sagin, Still, for a lot of people Christmas is a time to exjoy, even if this most Christian of holidays is celebrated in the most pagan of ways, and with sudied overindulgence: The moring after is felt in both the wallet and the liver.

But we've heard all this before.
Around the world, the symbols and the revelry are much the same but each country inlerprets them differently, and a traveler at
Christmas may find some exotic and umexpected festivity. In the Far
 Cast Santa Claus muss vie with yindu and Chinese In oure American Far West, people the West, people decorate heir saguaro tha lughts on Regenl Street. The is Hold Ville chows a huge Nalivity scene
This setion looks at gifts for travelers, at Sweden's traditional morgasbord, at Singapore's niot of lights and its threemonth-long holiday season, and at the rites in Scotland - where many people are more inerested in N Y Yeri celebration, which ges on for two more interested in the New Year's celebration, which goes on tor two more interest

## Anytime Gifts For Travelers

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WHEN you first handle a Patek Philippe, you become aware that this watch has the presence of an object of rare perfection
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## THE FREQUENT TRAVELER <br> How to Keep a Step Ahead In the Eternal Visa Game

The Virtues of Italy's Volcanic Activity


## HOLTDAYS \& TRAVEL





## Why do we need to build the ${ }^{2}$ Thai <br> ITERNATIONAL MANAGER

## For Investment Bankers, Tis No Season to Be Jolly

 by sherry bucaanan



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1 November at he European In Institute of Busimess Adminuis ating in January. Towers, Perrin estimates has salarixses whanich
have been growing by 15 to 20 perceant annualty the past two years in London, will only increase by an average 8 pecreant next Severance pay for employees who have been dismissed since
the market ocollapse han been less gecerous overalt hhan before the
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 packages were very generous. Now they couldn't give a hoot"
He reckons that severance pay will average cue month's salary
for each year of service. Several employees who left Salomon
 Mosi merchant bankers who lost their jobs are looking for
work in the same fifld But some have opted out of financc.
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Currency Rates


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## Interest Rates




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 51Tterald BUSINESS/FINANCE

Cameroon's Tontines Outdo Banks
'Tribal' Way Cuts Red Tape, but Default Means Disgrace



Shearson, Hutton Set Merger
Firm Will Rank No. 2 in U.S.

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| By Warren Geder Imreratlonel Herold $T$ Tibu | derstood to involve a $£ 50$ million (590 million) cash injection to help the debt-burdened British carrier. |
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U.S.Factory Orders

## Rose 1.1\% in October

Productivity Up $3.6 \%$ in 3d Quarter








## WHAT MAKES TDB EXCEPTIONAL? OUR GLOBAL RESOURCES, FOR EXAMPLE

 What you may not koow, however, is that we provide our services - from private banking to reign exchange - on a worldwide scale. Through our global link with American Express Bank Ltd. and its 99 offices in 43 countrics
we offer the advantages of one of the world's largest networks. Whar's more we give you access to the unique investment opportunities provided by the American Express family of companies
world leaders in the financias services field. TDB did nor achieve its preseot position over nigbt. The bank was founded
quartercentury ago, and has quartercentury yogo. and h hile growth remains on point of principle with us
ratio of capital to deposits and a higb degree of
liquidity - sensible strategies in these uncerrain
 Finally, while we stay abreast of change, we
oever oeglect the basics. These include our tradioever oeglect the basics. These include our tradi-
tional discreet, personal service, cosely adapted to individual oeeds and goals.
TDB: an exceptional bank for the man with exceptional goals. Visit us on pour oext trip $022 / 3721$ II; in Chiasso, 091/44 8783 .

## 

Big U.S. Retailers Say Sales Were Sluggish in November





$*$

Big 3's U.S. Vehicle Sales Rise 13.4\%




## Rumor Fuels Trading in BP

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Bell Says It Lost \$53 Million on Pioneer Sale

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Holmes Court that is sccking to meet in inerest obligations, said received 344 mintion dollars for ihe
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The record resuls reflect further progress towards establishing the Group as a major worldwide diversified manufacturing and markering operation.

##   br the expansion of its markets. particularly in Europe, and the rear- round supplr of produce from a wider geographical base.

n the Consumer Electrouics Division results were dominated b. Vestel's excellent performance. Sales increased by $90 \%$ oo © 91 m and pre-tax profits were up $127 \%$ to $£ 9.3 \mathrm{~m}$. The growing arquis. Terions surenghen the division further.
equired an international perspective in the Far Las Europe and the U.S. increasing pre-tax profits $231 \%$ to $£ 4.3 \mathrm{~m}$ on sales up $\mathbf{8 0 \%}$.
In addition to excellent trading progess, important steps have been made in developing management resources and the shareholder base. The Group is now in a strong position for future growth internaticnally and the Board faces the future with great confidence.

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## AVAILABLE








## World Bank Irks Romania








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SAVE: In Cameroon, Traditional Tontines Outperform Banks - But Default Means Disgrace


INTERNATIONAL REAL ESTATE MATBEETPLACE






Following the success of the International Herald Tribune／ Inter－American Development Bank＇s first conference on Latin America in 1986，we are delighted to announce our second major conference＂Latin America：Towards Renewed Growth＂

The conference will bring together key government， finance and business leaders from around the world to review major new developments in the region and look for new ways forward．

Among the outstanding group of speakers who have agreed in principle to address our conference are：Sir Geoffrey Howe，Secretary of State for Foreign and Commonwealth Affairs．U．K．，Antonio Ortiz Mena，President，Inter－American Development Bank，Guillermo Larco Cox，Prime Minister，Peru， Enrique Iglesias，Foreign Minister，Uruguay，Pedro Pablo Kuczynski．President，First Boston International and William Rhodes．Chairman．Restructuring Committee，Citibank NA．

## Latin America： Towards Renewed Growth

## A major conference sponsored by The International Herald Tribune and The Inter－American Development Bank， London，February 11－12， 1988




For further information，please send your business card to：
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## CURRENCY MARKETS

Dollar Rises on European Rate Cuts


## GNP Rises $0.5 \%$ in West Germany


RATE: Bundesbank and Other European Banks Join in Coordinated Cuts


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## To Our Readers

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problems. We regrit any inconvenience to readers

## It Will Be a 2－Yacht Cup Race in＇88，With Storms Already Brewing









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#### Abstract

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## SPORTS BRIEFS

Allem Leads in Million－Dollar Golf







 Bird Sets Celtic Free－Throw Mark
 Boston Celtics to a $130-99$ rout Wedne
Bird made six foul shots in the game to surpass Biv Shamar 3 ，

 For the Record

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nopponen，Domimique Leydier of Montaus after a Gight at the end o
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## Yanks，Mattingly Agree on \＄6．7 Million Pact，Not Racquetball

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Gilbert Just Masters Connors； Double Fault Halts Cash Rally


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## OBSERVER

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By Russell Baker
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＂It is the signature that counts．＂

